Proactively helping companies make better decisions with better information.

That’s the Trident Contract Management Difference!

Are you struggling with contract data?
Fundamentally, it’s a problem that deserves your attention.
According to Gartner Research, more than 25 percent of the critical data in corporations is flawed (and we’ve found it’s often higher).
Reliance on inconsistent, incorrect or incomplete data exposes organizations to heightened business risk, from errors and omissions to audits and penalties.
Addressing the data quality problems in IT purchasing and contract management is our core business focus. When our clients have better quality data, they are in a better position to make solid strategic decisions for the future.

Trident Contract Management
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Comprehensive Contract Management

Contract data needs to be assessed for quality from acquisition, with proactive cleansing, analysis, and monitoring throughout the asset and contract lifestyle.

At Trident, we work with you to understand the full scope of your data challenges in purchasing and contract management. Our process is designed to help you transform your organization’s data and create a central repository, that we call the “central source of truth”. Together, we work to ensure the data that resides in the repository is accurate, complete, accessible and reliable.

At Trident, we take a holistic approach to improving quality in your vendor, contract and asset data. We’ve spent ten years working alongside great customers; we know what works and what doesn’t. We take pride in delivering contract management solutions that solve your immediate challenges and position you for long-term success.

Our solutions fit within the way your business operates. We call it “customizing with a purpose”, delivering small company service within an enterprise solution.

Our signature processes ensure timely and complete review of your contract data, thereby delivering better information to make better business decisions. We provide expertise in licensing and contract review that saves you time money, and resources.

Our goals are aligned with yours. Our solutions are tailor-made, allowing you to establish our program base, determine the pace you want to implement the solution and accelerating your efforts with our signature Baseline, Review and Execution (BRE) services.

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Your Base
Poseidon, Custom FVR, Data Import
Poseidon is our Software as a Service (SaaS) contract management portal. It is your source of truth for vendor information, contract information, asset data, financial and budget information, support and contract recommendations, and the original supporting documents. Centralizing this information will save your staff time, money and improve your team’s communication, compliance and ordering efforts. Custom FVR (Field, View, Report) is the starting point in tailoring Poseidon to your needs and accelerates user adoption. We work with you to understand your existing contract management processes to define the portal fields based on what you call them at your organization and provide the setup to generate your reports.

Your Accelerators
Trident’s Signature BRE Services
Our signature contract review services, available to enterprise clients, provides an expert team of resources at a fraction of the cost of additional in-house staff. Our standard Baseline, Review, Execution process validates the accuracy of your agreements, presents service and support options, and ensures contracts are proactively reviewed, negotiated, updated, and executed.

Your Partner
We believe proactive vendor, contract and asset management is not an event. It is a series of continuous improvement efforts and incremental gains.

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Getting Started

Subscription Only

- Poseidon Portal
- Initial Data Import
- Technical Support

Our Core Service Offerings

Trident Standard Solution

- Poseidon Portal
- Data Import
- BRE Services
- Standard Reporting
- Ongoing Data Updates
- Technical Support

Trident Enterprise Solution

- Poseidon Portal
- Data Import
- BRE Services
- Customized Reporting
- Quarterly Reviews
- Contract Confirmation and Validation Services
- Ongoing Data Updates
- Technical Support

Take our service offerings for a Test Drive! • Request a WebEx demonstration today • sales@trident-it.com

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